

LiveArtfully



2020 BRAND KIT



Our Mission

Galerie inspires readers to LIVE ARTFULLY by blending the exciting worlds of ART, CULTURE, AND DESIGN. With our unique, authoritative point of view, we deliver a BRILLIANT MIX of intriguing personalities, sophisticated interiors, and enchanting travel destinations — all in a LUXURIOUS package that is unparalleled.

Elements of an Artful Life

Galerie's sophisticated features encompass:

ART

DESIGN

TRAVEL

ARCHITECTURE

EMERGING TALENT

CUISINE

REAL ESTATE

AUCTIONS

INTRIGUING PERSONALITIES

INDULGENCES

























ON OUR RADAR

Fresh Perspective

María *Berrío*



They are always on my nind," says María Berrío







ers a sense of stability, co









Galerie in Print: long-form Inspiration

Through expansive features, in book and online, Galerie showcases art-inspired homes from around the globe. We also take our readers inside artist studios and pair products side by side with creative parallels.

















Reader Engagement

Galerie brings a refreshing new voice to the world of luxury lifestyle media and delivers a reader with a true passion for art and design.

97% Are likely to recommend Galerie

76% Rate Galerie's design/layout as excellent

75% Search online after reading about something or someone in Galerie

29% Considered a purchase of an item featured in Galerie

90%

Collect art

83%

Say their love of art influences their approach to home and style

57%

Own 25+ works in their collection

46%

Made 5+ visits to an art gallery, museum, art fair, or antiques show in the past six months

The Power of Affluence

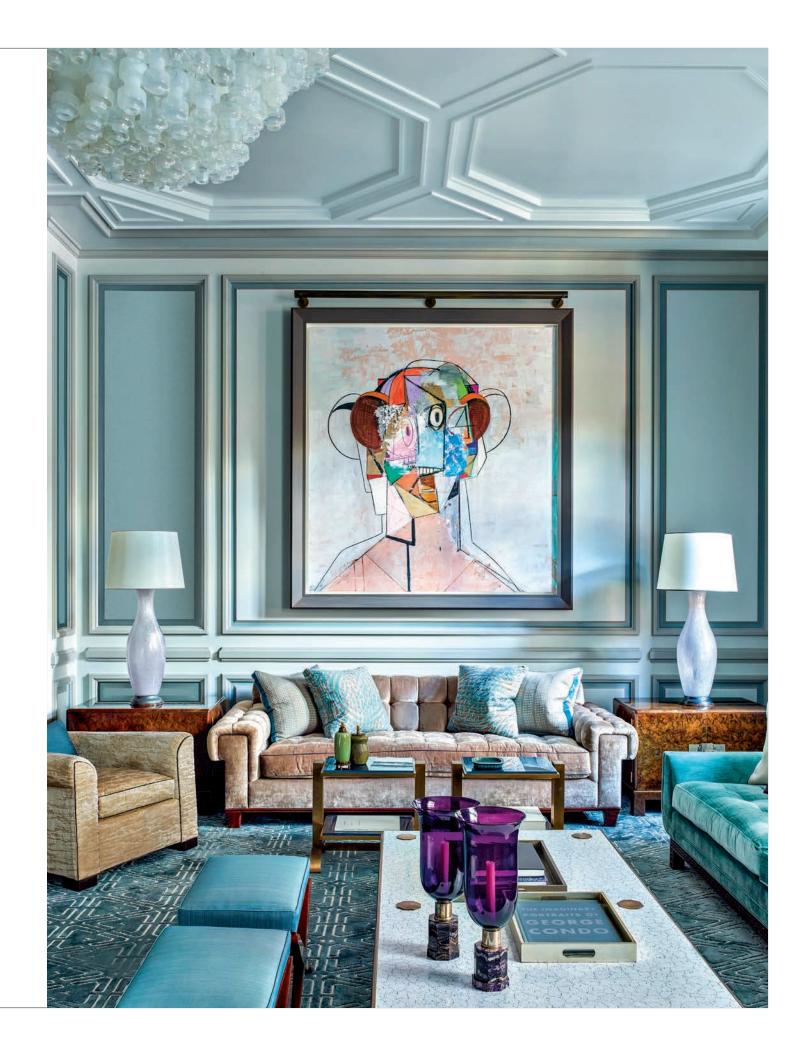
Galerie's high-net-worth readers are intent on living artfully in every aspect of their lives.

 45/55%
 MALE/FEMALE

 42
 MEDIAN AGE

 \$500,000
 AVERAGE HHI

 \$5MM
 AVERAGE NET WORTH



SOURCE: GALERIE READER SURVEY

Vision & Talent



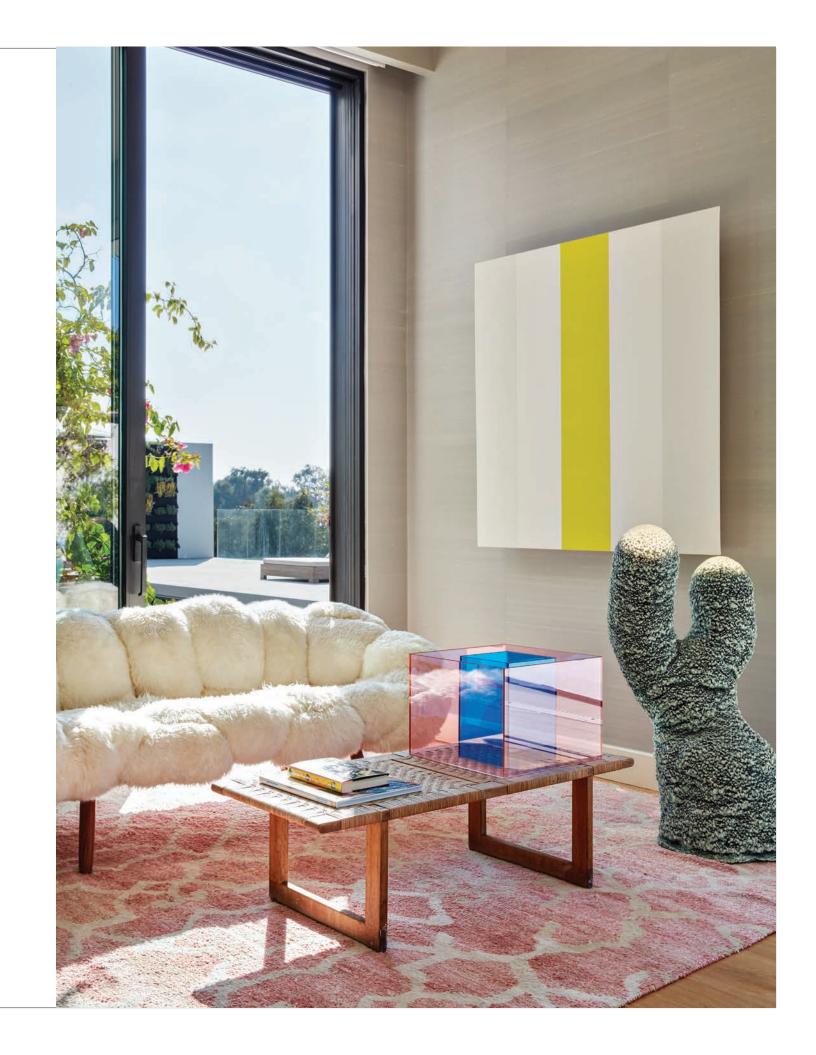
Lisa Fayne Cohen Founder & editorial director

Lisa Fayne Cohen is the founder and editorial director of *Galerie* Magazine, which she established in 2016 as the natural outgrowth of her lifelong passion for art and design. Featured in the *New York Times* for her sweeping collection of contemporary art, which includes Mark Grotjahn and Willem de Kooning, she seeks out new works by regularly attending art fairs around the world. She is a veteran of lifestyle magazines— *House Beautiful, Interiors*, and *DuJour*, among them—and attained a degree in art history from Barnard College and an associate's degree from the New York School of Interior Design.





Jacqueline Terrebonne serves as *Galerie*'s editor in chief, after originally joining the team in the role of design editor in 2016. Her varied artistic interests and deep sense of curiosity inform the diverse and eclectic mix of design, fashion, and visual arts in every issue of the magazine. In addition to being a member of BAFTA and the James Beard Foundation, she recently completed a book of design tips for the home with Jeffrey Bilhuber for Rizzoli, entitled *Everyday Decorating*. Prior to her work at *Galerie*, she held positions at *Architectural Digest, Gourmet*, and *Martha Stewart Living*.



Curated Magazine Circulation

Galerie's tiered distribution strategy is highly targeted and unique, putting our print publication in only the most upscale hands.

AFFLUENT DATABASE

50,000 copies

Paid subscribers combined with Wealth Window database to reach readers who:

- Have net worth of \$5MM+
- Collect art and support cultural institutions
- Are aged 30–54
- Travel frequently worldwide
- Targeted distribution in the Hamptons, Martha's Vineyard, Nantucket, Aspen, and Vail

STRATEGIC NEWSSTAND

25,000 copies

\$12.95 cover price

Galerie founders also own industry-leading Hudson News

- Placement strategy:
- 1,500+ airport newsstands, U.S. and international (London, Paris, Milan)
- 600 Whole Foods Markets
- + Barnes & Noble stores
- Amazon newsstand

PREMIUM Placement

15,000 copies

• Major global art and design fair distribution, including Art Basel; Frieze; Design Miami/; TEFAF; Armory Show; Maison&Objet; Salone del Mobile; High Point Market; and KBIS

• In-room placement in world-class hotels and resorts, including Four Seasons, Ritz-Carlton, Park Hyatt, Relais & Châteaux

PRIVATE AIRPORTS

10,000 copies

• *Galerie* is delivered directly into the hands of private-jet travelers at 250+ private airports across North America

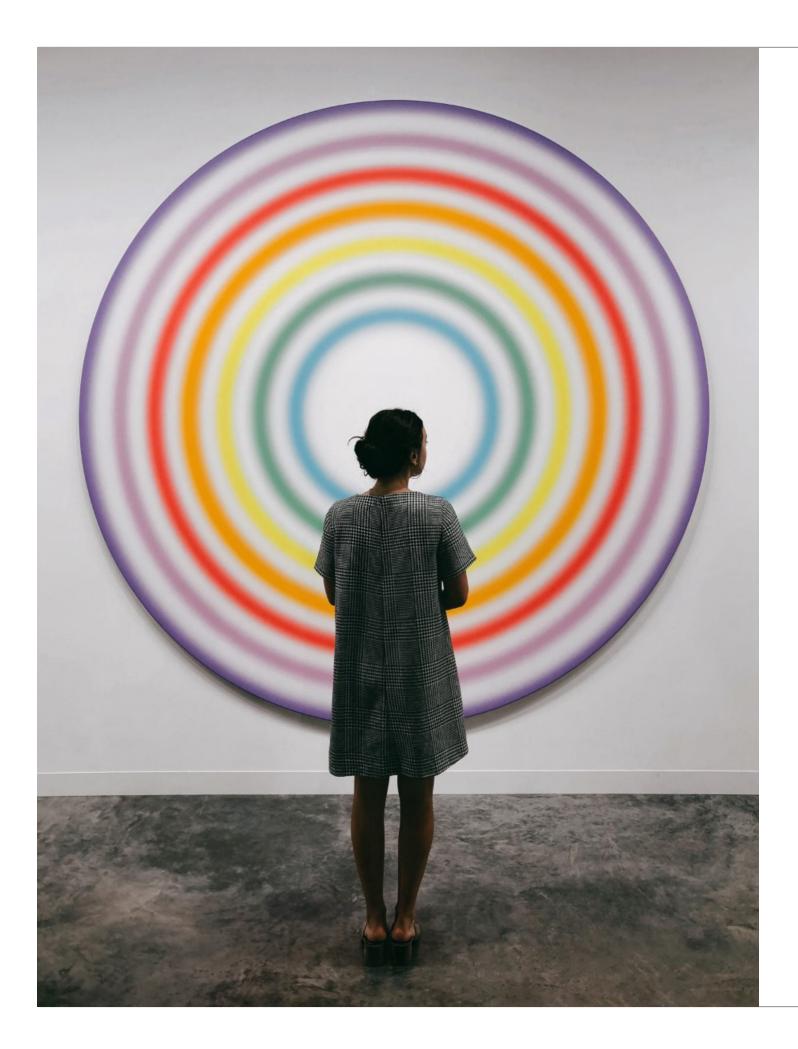
• MediaJet is a Sandowowned FBO network

• Average net worth of private-jet travelers is \$67MM



JULY 2020 UPDATE:

To address current distribution challenges due to social distancing, travel bans, and retailer protocols, *Galerie* has augmented its subscriber database with 25,000 new email addresses for high-net-worth individuals who are art, culture, and design enthusiasts. *Galerie* is hopeful that strategic newsstand and premium placement tactics will return in tandem with travel and events following the COVID-19 crisis.





I. Creative Minds

Closing: JANUARY 9 Materials: JANUARY 16 On Sale: MARCH 3

II. Artful Escapes

Closing: MAY 13 Materials: MAY 20 On Sale: JUNE 16

Closing: AUGUST 4 Materials: AUGUST 11 On Sale: SEPTEMBER 29

Closing: OCTOBER 14 Materials: OCTOBER 21 On Sale: DECEMBER 8

Galerie

2020 Print Editorial Calendar

III. The Power of Art & Design

IV. Emerging Artists/Collectors

*ALL DATES SUBJECT TO CHANGE.

2020 Print Specifications & Rates

GENERAL NET RATES

FULL PAGE	
1x	\$17,340
4x	\$13,875
8x+	\$12,650

PREMIUM POSITIONS

Cover 2/Page 1	\$34,680
Cover 3	\$17,340
Cover 4	\$23,450

FILE SUBMISSION

Submit all ad materials to: www.adshuttle.com/Sandow

Preferred digital format: PDF/X-1a

Production assistance: adshuttlesupport@sandow.com

Contact: Kimberly Do (917) 934-2985 kdo@galeriemagazine.com

SPECS

COLOR

these circumstances.

280% dMax GCR

CROP MARKS

PROOFS

(3/16'') off bleed area

guidance on press.

All final material must be submitted

pulled from the supplied file for color

with digital proofs that have been

FULL PAGE TRIM 9.00" x 10.875" LIVE AREA 8.50" x 10.375" BLEED 9.25" x 11.125" SPREAD

TRIM 18.00" x 10.875" LIVE AREA 17.50" x 10.375" BLEED 18.25" x 11.125"

SPREAD REQUIREMENTS Ad spreads must be sent as one page.

SAFETY

All live matter must be .25" from trim on all sides.

REQUIRED MATERIAL PDF/X-1a file format. All fonts must be

embedded. TrueType fonts cannot be used for printing.

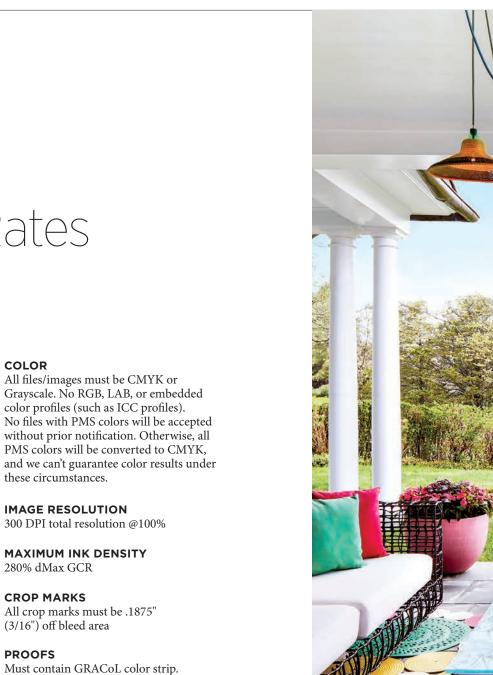
PRINTING PROCESS

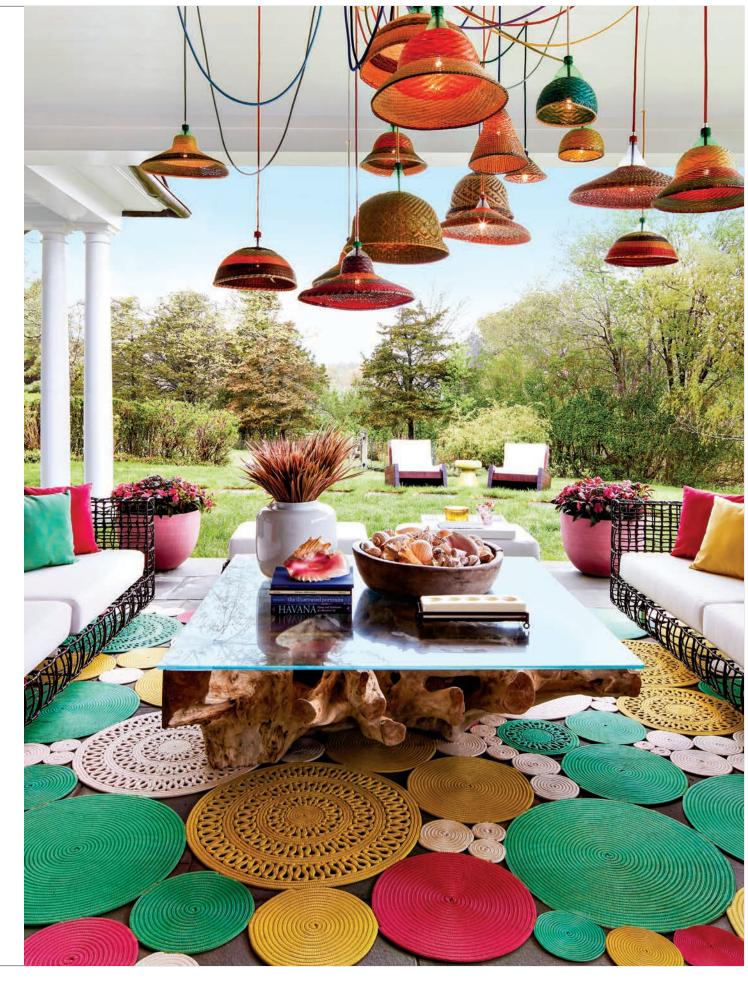
Web offset (SWOP3 Certified)

2020 PRODUCTION SCHEDULE

Issue	Closing
I. Creative Minds	January 9
II. Artful Escapes	May 13
III. The Power of Art & Design	August 4
IV. Emerging Artists/Collectors	October

Materials January 9 January 16 May 20 August 4 August 11 October 14 October 21 On Sale March 3 June 16 September 29 December 8



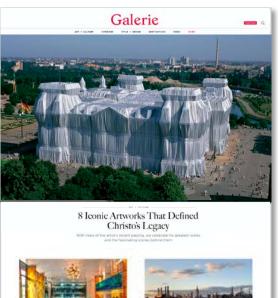


ALL DATES AND THEMES SUBJECT TO CHANGE WITHOUT NOTICE.

Galerie Online

Diving deep into every aspect of artful living, Galeriemagazine.com feeds the passions of aesthetes, collectors, design enthusiasts, and creatives alike.

ART + CULTURE









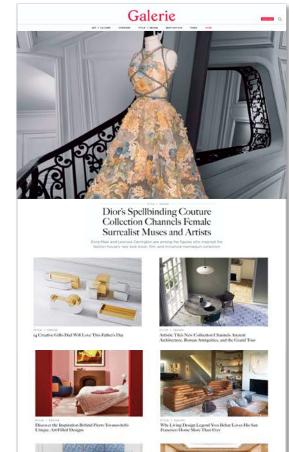




INTERIORS



STYLE + DESIGN



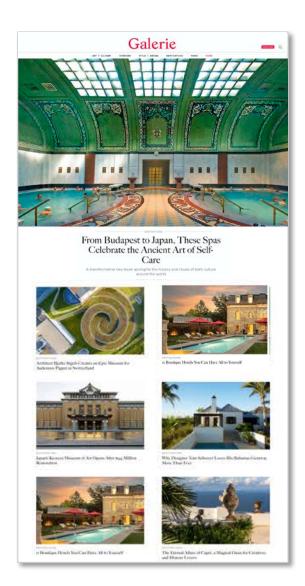






Galerie

DESTINATIONS



The Beauty of Print in Digital Form

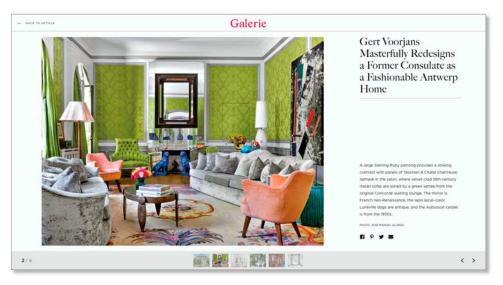


assical manor that long served as the French consulate in Antwerp. Although it was п built as a private residence in 1910 by German architect Paul Schultze-Naumburg, the building was bought by the French government after World War II and its interior converted to nonymous offices and reception areas. "Over time, all the character had been squeezed out of the house," says Gert Voorjans, the Antwerp-based interior designer who was enlisted to give the r when it was acquired by a pair of Belgian en



Sessions (^ 221% YoY)

62% FEMALE / 38% MALE 33% 18-34 | 39% 35-54 | 25% 55+



Galerie

WEBSITE

149K

Unique Visitors (^ 193% YoY)

683K

Page Views (^ 342% YoY)

196K

Full-Bleed Embeddable Slideshow

Unstoppable Audience Momentum

NEWSLETTER

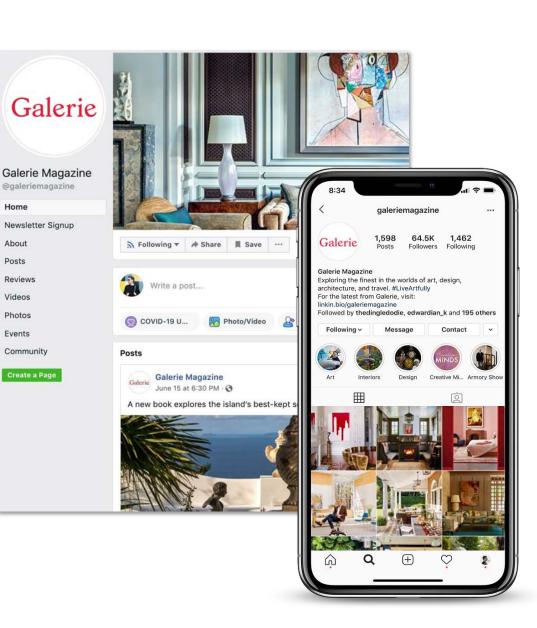
30,000+ Opt-in Subscribers (^ 44% MoM)

28% Open Rate (INDUSTRY AVERAGE: 16.2%)

8.5% Click-through Rate (INDUSTRY AVERAGE: 7.1%)

3 Weekly Deployments





Galerie

SOCIAL MEDIA

70K+ Instagram Followers (^61% YOY)

> 20K+ Facebook Fans

Digital Exposure Packages

CUSTOM CONTENT

Tell your brand's story to Galerie's hyper-engaged audience.

NATIVE CONTENT

Starting at \$11,000 net

(1) NATIVE ARTICLE • Live for 1 week on homepage • Article live on site for 6 months

(2) E-NEWSLETTER SPONSORSHIPS • 100% SOV with sponsored article module

NATIVE CONTENT + SOCIAL AMPLIFICATION Starting at \$15,500 net

(1) NATIVE ARTICLE • Live for 1 week on homepage

• Article live on site for 6 months

(2) E-NEWSLETTER SPONSORSHIPS • 100% SOV with sponsored article module

ROS ROTATION OF BRAND ADS • Estimated 30K impressions for 1-month flight

(1) SPONSORED INSTAGRAM STORY DRIVER (1) SPONSORED FACEBOOK POST DRIVER

TACTICAL EXPOSURE

Promote a launch, sale, or brand initiative with high-visibility presence across all Galerie platforms.

4-WEEK BRAND BLITZ

STARTING AT \$11,500 NET

ROS ROTATION OF BRAND ADS • Estimated 30K impressions for 1-month flight

(4) E-NEWSLETTER SPONSORSHIPS • 100% SOV

(1) SPONSORED INSTAGRAM STORY

8-WEEK BRAND BLITZ

STARTING AT \$19,000 NET

ROS ROTATION OF BRAND ADS • Estimated 60K impressions for 2-month flight

(6) E-NEWSLETTER SPONSORSHIPS • 100% SOV

(6) SPONSORED INSTAGRAM STORIES







Take advantage of VIP programs and experiences that deliver an audience like no other.

EXPERIENCES

Art of Conversation & Creative Minds panel discussions

Art gallery tours & art talks

Showroom/retail events

Art fair sponsorships



Creative Minds

The Power of Art & Design

Emerging Artists

CONTENT

Digital, video, social, and print

Mailings, e-newsletters

Cross-platform content sponsorships

Custom storytelling

TARGETING

In issues at art/design fairs

Ride-along literature with in-home copies

In specific geographic regions or summer communities





Advertising Partners

FINE JEWELRY/ WATCHES

Assael Baume & Mercier Cadar David Webb Elizabeth Locke Franck Muller Graff Harry Winston H.Stern Lagos Marina B Martin Katz Nouvel Heritage Parmigiani Fleurier **Richard Mille** Roberto Coin Sorab + Roshi Speake-Marin Tiffany & Co. Van Cleef & Arpels Wempe

FASHION

Brunello Cucinelli Dior Hermès Loewe Natori Salvatore Ferragamo

RETAIL

Bal Harbour Shops Bergdorf Goodman

BEAUTY Il Profvmo

II Protvmo Norell Parfums de Marly Valmont

Antolini A. Rudin Arteriors Ben Soleimani Bernd Goeckler Bernhardt Bevolo Bright Chair Caesarstone Christopher Peacock DDC Dedar De Sousa Hughes Doris Leslie Blau Fendi Casa Fisher Weisman Galerie Glustin Georg Jensen Gloster Holly Hunt Hubbardton Forge Hunter Douglas Jasper Jean Perzel Jim Thompson Jonas Workroom Jonathan Browning Julian Chichester Lalique Made Goods Magni Home Collection Mansour Modern Marc Phillips Matouk Maya Romanoff Minotti Mitchell Gold + Bob Williams Molteni Paris Ceramics Quintus Ralph Lauren Home Ralph Pucci RH Samad Scott Group Stark Carpet Todd Merrill Studio

Galerie

HOME

WINE/ SPIRITS Hennessy Patrón

PRIVATE AVIATION

Talon Air

TRAVEL/ HOSPITALITY

Fontainebleau J.K. Place Firenze Seabourn The Quin Central Park by Hilton Club

FINANCIAL AIG Chase Private Client Deutsche Bank

AUTOMOTIVE BMW Group

REAL ESTATE

Compass Corcoran Douglas Elliman Luxury Portfolio International Palazzo Della Luna Phil Kean Related Sotheby's International Realty Windsor GALLERIES/ AUCTION HOUSES Blum & Poe

Carole A. Feuerman Studios Charlotte Jackson Contemporary Art + Editions Edward Tyler Nahem Findlay Gallery Friedman Benda June Kelly Gallery Kasmin Gallery Kavi Gupta Lehmann Maupin Locks Gallery Mague Brewer Malin Gallery Marianne Boesky Mark Chamberlain Fine Painting Marlborough M Fine Arts Galerie Nohra Haime Perrotin Rhona Hoffman Gallery RoGallery Wright

ART FAIRS

Art Aspen Art Basel Art Miami Art Santa Fe Collective Design Dallas Art Fair Design Miami/ Expo Chicago Fog Design + Art Frieze IFPDA Maison&Objet Paris Photo Salon Art + Design The Armory Show

Galerie & Sandow: Partners since 2018

In just over a decade, SANDOW has become the leader in design and luxury content through organic start-ups and strategic acquisitions.

In addition to *Galerie*, SANDOW design brands include Interior Design, Luxe Interiors + Design, and Metropolis, as well as global materials consultancy Material ConneXion and the game-changing technology and logistics platform Material Bank. SANDOW luxury brands also include NewBeauty and MediaJet.

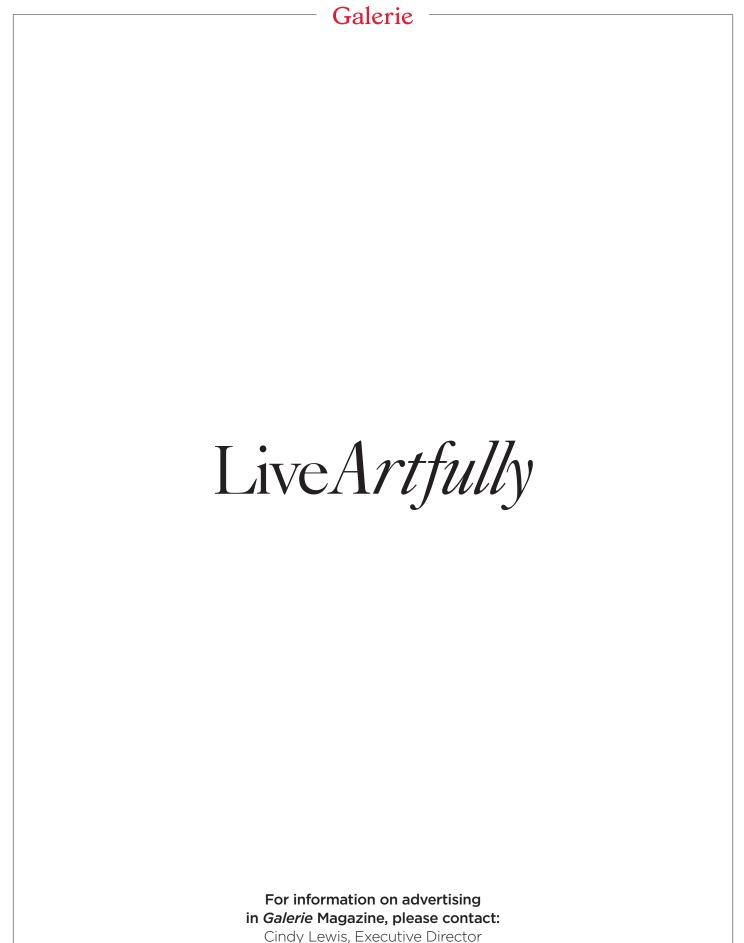




Sandow Brands & Services







Cindy Lewis, Executive Director clewis@galeriemagazine.com